

# BOMA International Conference & Expo

Presented by BOMA International and BUILDINGS.com

Produced by BOMA International and BUILDINGS.com, BOMA International's Conference & Expo is your one ticket to two powerful audiences—BOMA members and BUILDINGS.com subscribers.

### **BOMA**

- BOMA International serves more than 16.500 members.
- BOMA members own or manage more than 10.5 billion square feet of commercial space, including medical, industrial, mixed-use, and more than 80% of the prime office space in the U.S.

### **BUILDINGS**

- BUILDINGS.com serves an audience of more than 188,700.
- BUILDINGS.com recipients own and/ or manage 18 million buildings.

### Information

This information is intended to help you plan your marketing and tradeshow budget for 2025. If you need more information, or would like to reserve your booth space, please contact Vicki Cummins at 888-777-6956/856-429-0100 or vcummins@boma.org

Ask about our special pavilion package pricing for the Technology Pavilion.

### **Exhibitor Fact Sheet and Budget Planner**

The commercial real estate industry's premier education and networking event and most comprehensive tradeshow, providing innovative solutions for property managers who work in every type of building. It's all here at BOMA International's Conference & Expo.

#### **Exhibit Dates**

- Sunday, June 29 11: 45 am 3:45 pm (Lunch served in the Exhibit Hall)
- Monday, June 30 10: 30 am 3:30 pm (Lunch served in the Exhibit Hall)

Boston Convention & Exhibition Center - Boston, MA

The commercial real estate professionals who attend BOMA International's Conference & Expo have tremendous authority and buying power.

- 86% of attendees manage multiple buildings—and of that total 55% manage more than 10 buildings each.
- 64% of attendees spend more than \$1 million annually on building products & services
- 96% of attendees are responsible for more than 100,000 square feet of commercial space 50% are responsible for more than one million square feet. Of that 50%,
  60% are actually responsible for at least twice that amount.

Statistics based on attendee demographics from the 2024 BOMA International Conference & Expo

### Cost

	Before Jan. 1, 2025	Jan. 1, 2025 - Feb 28, 2025	On or after March 1, 2025
Non-member	\$4,200	\$4,250	\$4,300
BOMA Member	\$4,050	\$4,100	\$4,150
BOMA National Associate Member	\$3,700	\$3,750	\$3,800

Fees listed above are 10' x 10' or 100 sq. ft. booth space.

**Premium Charge:** \$100 per 100 sq. ft. for an island, a corner or a booth facing the end of an aisle. **Technology Pavilion Fee:** \$300 per 100 sq. ft. for booths located in the Technology Pavilion. Carpet is included in Technology Pavilion booths only.

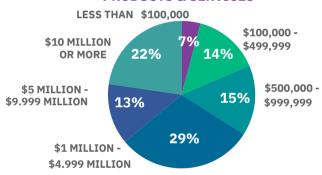
\*For 2025 all members of BOMA Local Associations in Boston, Connecticut and New York qualify for the NAM discount

# **2024 Attendee Demographics**

### **SQUARE FOOTAGE PERSONALLY MANAGED**

2 MILLION OR MORE	30%
1 TO 1.999 MILLION	20%
600,000 TO 999,999	20%
300,000 TO 599,999	17%
100,000 TO 299,999	9%
LESS THAN 100,000	4%

## ANNUAL SPENDING ON BUILDING PRODUCTS & SERVICES

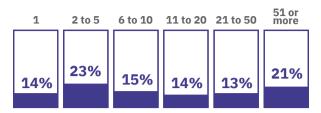


64% of attendees spend more than \$1 million annually on building products & services

### **ATTENDEE OCCUPATIONS**

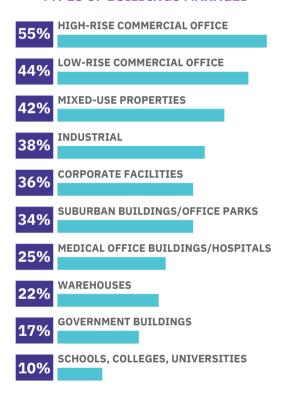
BUILDING/PROPERTY MANAGER	
FACILITY MANAGER	
BUILDING ENGINEER/MAINTENANCE	
ASSET MANAGER	
BUILDING OWNER/INVESTOR	
DEVELOPER/BUILDER	
ARCHITECT/DESIGNER	
LEASING AGENT/BROKER	

### NUMBER OF BUILDINGS MANAGED



86% of attendees manage multiple buildings—and of that total 55% manage more than 10 buildings each

### **TYPES OF BUILDINGS MANAGED**



Almost all attendees (96%) are responsible for more than 100,000 square feet of commercial space, and 50% are responsible for more than 1 million square feet.

Of that 50%, 60% are actually responsible for at least twice that amount.

