Dealer, Area Probe Systems, Installs Hikvision Vandal-Proof Access Terminals at Landover Hills Apartments

Advanced access technology at a competitive price paired with video security cameras and HikCentral helps secure 800 apartments in Maryland

National Hikvision dealer, Area Probe Systems, consulted with Landover Hills Apartment in Maryland to help replace a legacy access system that presented several challenges. In addition to difficulty getting replacement parts and discontinuation of certain models, the proposed replacement cost was high at $2K per unit. This prevented a seamless upgrade that met the budget for renovating 800 apartment units in 26 buildings across two miles. Additionally, this urban complex had experienced vandalism and needed something robust enough to withstand that risk.

Curtis Leatham, Area Probe Systems Project Manager, presented the Hikvision Vandal-Proof Access Control Terminal, a cost-competitive device (less than 50% per unit compared to the legacy system) with outstanding functionality. Its IP65 (vandal-proof) and IK09 (waterproof) protection rating reinforced with rugged zinc alloy

materials make this terminal [DS-K1T502DBWX-C](#) a great fit for the Landover Hills project.

"The Hikvision Vandal-Proof Terminal provides seamless access control for multi-unit residential applications. It's a rugged device that withstands any vandalism and provides reliable security for the substantial number of units at the Landover Hills apartments, protecting residents," said Leatham. "We're grateful to the Hikvision team and Hikvision Sales Engineer, Cristian Terreros, for introducing this model to us. This cost-effective access control terminal is a great option for many of our end-user clients to elevate security while staying on budget."

The vandal-proof access control terminal hosts a video camera at the top of the unit that captures video footage, helping building management monitor and deter unwanted behavior. It hosts both access control and intercom functions in a single device while supporting multiple authentication methods, including card and PIN codes.

In addition to more than 65 terminals, Area Probe has also installed more than 150 Hikvision video security cameras. They've used a mix of dome and bullet cameras with ColorVu, Hikvision's proprietary technology that enhances details in full color even at night. This ensures footage shows specifics, such as the color of a vehicle or a person's shirt, which helps provide details to police and for forensic evidence.

Using HikCentral Professional, building management can view video footage and download clips to share with the police when an incident occurs.

"Protecting residents is the ultimate goal, and ensuring that access control systems can withstand vandalism improves the return on investment for property managers and building owners. Delivering safety that performs and lasts in an urban environment delivers peace of mind, and that's invaluable," said Leatham.

If you're ready to work with Hikvision on your project, [contact your local U.S. representative here](#).